

Success Story

Founded 10 years ago, in Langley, British Columbia, Sammy J. Peppers has developed into a dynamic chain of 6 restaurants with two more locations committed. The restaurant Concept combines a hi-tech sports lounge with high end casual dining into a single location. The restaurants' fare features meals with unique flavour and the choice of special sauces (both hot and not) created by Sammy J's. After 10 years, the Sammy J. Peppers proven concept is available for franchise.

Profitek Solution

Sammy J. Peppers uses Profitek exclusively at all locations, both corporate and franchised. Their systems use the Profitek - RMW core system with added modules; High Speed Credit and Debit processing, Centralized Gift Card Management and also head office Host Control for centralized item and price management.

What's Hot? A Vancouver Original Grows with Profitek

"We strive to create an atmosphere that is fun and upbeat while catering to an active, young at heart crowd"

www.sjpeppers.com



Mike Gardner and Marv Emerman started Sammy J. Peppers after being involved in the restaurant business for many years. They both had worked in every position in a restaurant and found there were many things that could be changed to make a restaurant operation more appealing and more effective as a business. POS was one of them.

With all the experience gained, Marv knew that he needed "someone who would work with them". "With Profitek I have a company that understands my business". The Sammy J.'s Management style has their key people on the floor.



"Managers are there to look after customers, Marv states emphatically". Profitek allows my managers to get the information they need easily." Because Sammy J. Peppers is both a high end Sports Lounge and restaurant. They need a

system that can manage both types of operations from one system. Profitek's Highly configurable section management capability makes that easy. Because of the integrated Credit Card, Debit Card and Gift Card systems, day end processing is also very straight forward, without the time consuming reconciliation required with less integrated solutions.

What you get.

Proven technology in a turnkey solution with software, hardware, installation, training and support all from one vendor.

Reliability. Rugged redundancy is built into the system that allows you to keep your operations running in the most challenging of situations.

Flexibility in an open platform with intuitive software that is easy to learn and use. Profitek software runs on standard PC's, Windows CE handhelds, IBM, NCR or JIVA Touch Screen POS Stations.

Security via password protected security levels is a key component of Profitek Software.

Of course it is also important that servers in a busy environment find the system a good tool. "It's quick it's easy", Marv comments on the order entry part of Profitek. The other thing Marv considers key is reliability. "Servers and Managers must be able to focus on the customer and not be distracted by issues with the POS".



In the longer term, Marv is confident Profitek can continue to support his growing operations. "too many people take existing business for granted" comments Marv as he considers the value of a good long term relationship. As the number of franchised locations increases, Sammy J. Peepers will be able to take advantage of the Profitek Head Office Module's centralized sales analysis and CRM tools.

InfoSpec Systems, developer of Profitek software, has been in operations since 1985. Our software has proven itself in countless single-unit and multi-unit environments. Profitek Specializes in mixed retail and restaurant environments. InfoSpec Systems' ongoing software development, based on industry trends and our clients' feedback, will ensure your operation remains at the leading edge.

Software ♦ Hardware ♦ Installation ♦ Training ♦ Support

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